

## Price Comparison Table:

	Agreement Cost	Enhanced Security	End-Point Security Cost	Total Annual Revenue Cost	Making Teams Phone Decision Later (Annual Cost)	Annual Revenue Cost (inc. Teams Phone)
<b>E3</b>	£161k	No	£30k	<b>£64k</b>	£16k	<b>£80k</b>
<b>E3 + Security</b>	£208k	Yes	Nil	<b>£69k</b>	£16k	<b>£85k</b>
<b>E5</b>	£230k	Yes	Nil	<b>£77k</b>	Nil	<b>£77k</b>